



## NEW PORTAL FEATURES - Portal Pricing



### Why has this new Partner Portal feature been created...

At Alloga we realised that we have certain clients that when selling their products are agreeing one-off sales deals to certain customers and therefore need to have full flexibility around order and product prices.

Previously all our Full Service clients would have to update a pricing sheet and pass this onto our finance department to update the product prices prior to a sale. For some clients this could be slow and rigid and meant that for them to have the flexibility they needed for pricing they had to join Alloga as a 3PL client rather than Full Service so they could manage the order taking and cash collection.

Portal Pricing has completely changed this and allows clients to retain that full flexibility of order and product prices whilst receiving the benefits of Full Service.



### Portal Pricing for Full Service clients

Full Service clients can now create an order via Partner Portal and set the price by order and line level based on the agreed deal with the customer.

There is now an Order Screen option in Partner Portal to allow the client to edit prices on orders and product lines before these customer orders are invoiced.

Portal Pricing allows clients to go into the portal and create orders with an individual price and cost orders individually and by customer. This can be done from the point the order is created right up until the order is invoiced.

### How could Portal Pricing benefit your Alloga service

- 1) Full pricing flexibility
- 2) Ability to create a new order with a unique price
- 3) Order prices can be changed at any point up until being invoiced
- 4) Allows certain clients such as Generics companies to join Alloga as a Full Service client and receive all the order and cash management services.

### Take a look...

The screenshot displays the Alloga Partner Portal interface. It features several data tables and a detailed product view. The 'Order POs' table lists multiple orders with columns for Order ID, Customer ID, Purchase Order Name, Pseudo, Ship By Date, Agency, Delivered Date, Customer Order No., Line Count, Image, and Tracking. The 'Shipped Orders' table shows similar data for orders that have been shipped. Below these is a detailed view of a specific product line, including fields for Inv Pseudo, Creation Date, Ship By Date, Client SKU, Description, Orig Pack Qty, Pack Qty, Qty Ordered, Qty Picked, Qty Short, Currency, Unit Price, Short Value, VAT Code, Vendor Code, and Expected Line Val. A red circle highlights the 'Unit Price' field, which is set to 4.9500. At the bottom, there is a 'Product Availability' section with columns for SKU ID, EAN, Description, and Expected Date.